

# Washington Small Business Development Center

March 4, 2011



- Mission Statement:
  - “To promote economic vitality within Washington communities by providing expert advising, demand-driven training and applied research to existing businesses and entrepreneurs.”
- Vision:
  - “The Washington SBDC is recognized as the premier economic development resource for business retention, expansion and entrepreneurial development.”

*insight • solutions • success*

**The Washington SBDC is a partnership with the U.S. Small Business Administration, Washington State University's Office of Economic Development & Global Engagement, and other Washington institutions of higher education and economic development organizations.**

***insight • solutions • success***

- Small Business Act 1980
- 63 programs is US, Puerto Rico, Virgin Islands, Pacific Islands
- Hosted by WSU since inception
- Housed in College of Business 1980-2007
- U.S. Small Business Administration Co-op Agreement-\$2.1MM-Match required

## **SBDC Program History**

# Washington State Network



- **Certified Business Advisors**

- Professional Guidance
- Expert Assistance
- Collaborative Network

***insight • solutions • success***

- No-cost, Confidential Advising

- Finance
- Strategic Planning
- Marketing
- Employment Issues
- Managing Business Growth
- Purchasing
- E-Commerce
- Research

***insight • solutions • success***

- 2,568 Clients Served
- 22,301 Hours of Advising Services
- \$52,498,806 in Capital Infusion
- 1,131 Jobs Created or Retained
- 96 New Businesses Started

**SBDC Results - 9/1/09 thru 8/31/10**



# Brett Rogers, State Director

[www.wsbdc.org](http://www.wsbdc.org)

